



R. T. TANNER & Co.

TRADE CIRCULAR

To

Printers & Stationers.

March, 1906.

Dorset Street, SALISBURY SQUARE,
LONDON, E.C.

THE COVER

of this issue is printed on our

"SALISBURY"

EMBOSSSED BLANKS.

(No. 225, SCARLET.)

Stocked in several combinations of
colours.

Send for Prices and Samples.

SALISBURY COVERS

supplied in 19 Art Shades, two weights,
and three Sizes.

40, 55 Medium, 50, 70 Royal and
60, 80 Double Crown.

480 Sheets to Ream.

R. T. Tanner & Co.,

Dorset Street, Salisbury Square,
LONDON, E.C.

Tanner's Trade Circular

FOR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co.

Dorset Street, Salisbury Square,
London, E.C. ☐ ☐ ☐ ☐ ☐ ☐

39 & 40 Hutton Street, and
40, 41, 42 Primrose Hill,
Whitefriars, London, E.C. ☐ ☐

And at PARIS & BUENOS AIRES.

Telephone: 17 & 854 Haldorn.

Telegrams: Tanner, London. ☐

Cables: A.B.C. 5th Edition, ☐

Western Union and A 1 Code.

Exclusive Trade Circulation.

No. 2.

MARCH, 1906.

Gratis and
Post Free.

Most Hearty Thanks.

We feel that we must return most hearty thanks for the way in which our customers received the first issue of our Trade Circular. Our grateful acknowledgments are particularly due to those who have taken so keen an interest in it as to send us their personal testimony of appreciation. In fact, its success has far exceeded our most sanguine expectations, and has proved to us that the advent of such a journal was a step in the right direction. We hope to go on from strength to strength, and with this thought uppermost in our minds we have mapped out a programme which includes the introduction, in future issues, of many improvements. Among other items, as will be seen from our advertisement pages, we have inaugurated a competition for the best setting of a displayed advertisement. Two cash prizes will be awarded, and we hope that our readers will, in their own interests, draw the attention of their compositors to this competition. We have also decided to insert for our customers, free of all charge, advertisements relating to situations vacant and wanted, as well as miscellaneous advertisements, including businesses and goods for sale, or wanted to purchase, partnerships, etc. Announcements to appear under those headings must be received not later than the 15th of the month, and, if desired, replies may be addressed to our office, which we will forward without delay to the advertisers.

NOTES FOR MARCH.

WE would this month draw our Customers' attention to the following Special Lines, which we are offering at exceptionally low prices:—

Art Chromo Tinted and Duplex Round Cornered Correspondence Cards

In Pink, Blue, Primrose, Green, and the following Duplex Tints, Pink and Blue, Pink and Green, Pink and Primrose, Pink and Salmon. Price, 4/- per 1,000; 9d. per 100.

"Salisbury" Round Cornered Correspondence Cards

In Green, Fawn, Ethereal, Pink, Silurian, Salmon, Blue, Primrose, and Caledonian Grey. Price, plain edge, 5/3 per 1,000; gold edge, 4/- per 1,000.

Printed Post Cards

From 2/4 to 2/11 per 1,000.

"Salisbury" Superfine Ivory Cards

For Visiting, Business, and Correspondence. Supplied in two qualities and five sizes; with plain corners, round corners, gold edge, and gold bevelled edge. Packed in 12's in neat Boxes. Customers' Imprints on Boxes Free for orders of 5,000 of one size.

CLEARANCE LINE

TINTED CLOTH-LINED ROYAL BOARDS

In Yellow, Green, Orange, Pale Blue, Deep Blue, and Pink, 18/6 per gross.

Double Large Tinted Cloth-lined Cards

In Crimson, White, Yellow, Blue, and Pink. 8/6 per 1,000.

WRITE FOR SAMPLES:

R. T. Tanner & Co.,

Dorset Street, Salisbury Square,
.. .. LONDON, E.C.

Useful Specialities.

Our readers' attention is drawn to the following specialities which will be found useful by the up-to-date printer. In our last issue we reviewed the Deckle Edge Correspondence Cards, but in addition to these we supply Art Chromo Tinted, and Duplex Round Cornered Correspondence Cards; the former are stocked in four art tints, pink, blue, primrose, and green. The Duplex Cards are made in four combinations of colour and will be found very attractive. Taking the quality into consideration, the prices are extremely reasonable, namely, 4/- per 1,000 or .9 per 100. The "Salisbury" R.C. Correspondence Cards is a line which has met with a large sale since its introduction. These cards are supplied with either plain or gold edges, and the following colours are always kept on hand:—green, fawn, ethereal, pink, silurian, salmon, blue, primrose, and grey. The price with plain edge is 3/3 per 1,000 and with gold edge 4/- per 1,000. Many of our readers will, no doubt, be pleased to hear that we keep a large stock of post cards, printed on the face in green ink, the prices of which vary from 2/4 to 2/11 per 1,000 according to quality. Another everyday line for the printer is the "Salisbury" Ivory Cards for visiting, business and correspondence. Being aware of the importance of cards of this description, we have given special attention to their production, with the result that for quality and price we can honestly say that the "Salisbury" cards are surpassed by none. They are made in two thicknesses and in four sizes with plain corners, round corners, gold edge R.C., and gold bevelled edge R.C. Fifty-two cards are packed in a neat box with attractive label, and for orders of 5,000 of any one size we print customers' names and addresses on the boxes, free of all charge.

De Nobis.

THERE are many of our customers, especially among those who have but recently become connected with the printing trade, who would, no doubt, be glad to hear something of our past history. For their benefit we give below a short outline of our origin and progress, showing the stepping stones, so to speak, whereby we have risen to our present position in the paper trade.

The business of R. T. Tanner & Co. dates as far back as 1864. It was founded by the late Mr. R. T. Tanner, in co-partnership with the late Mr. J. Hunt, at Upper Thames Street, where they traded under the title of Hunt & Tanner. This arrangement was carried on until 1877, when a dissolution of partnership was entered into, Mr. Hunt continuing the business at the original address, and Mr. Tanner commencing on his own behalf at the present address, 16, Dorset Street. This was in August, 1877. From that time the business has

KIDD'S Printing INKS ..

ARE

Value for Money.

KIDD'S ROLLERS

DO JUSTICE TO ANY MAKER'S INKS.

Best Results will be obtained

BY USING

Kidd's Inks & Kidd's Rollers.

SEND FOR PRICE LISTS.

JOHN KIDD & CO., LTD.,

Works:
BOW, LONDON, E.

11, Wine Office Court,
Fleet Street, London.

Telephones: 5058 Holborn.
5045 Central.

Telegrams: "Inkholder, London."

Made Scientifically with
Modern Appliances.

Sold Fairly
On their Merits.

Sent Promptly
CARRIAGE PAID.

gone on steadily increasing. We might here mention that Mr. Tanner had a life-long experience of the paper trade, and always took the keenest practical interest in his business until his death in September, 1873. It was about this time that Mr. F. Garrett first became associated with the business, and for ten years it was carried on by the executors until Mr. W. A. Tanner, the eldest son of the founder, came of age. This occurred in 1888, and since that time Mr. Tanner has been actively engaged in the firm's welfare. In 1896, Mr. Garrett was made a partner; and in January, 1900, Mr. A. Tanner, the younger son of Mr. R. T. Tanner, entered the firm.

From the above dates it will be seen that we are by no means a young firm. From the inception of the business we have endeavoured to interest ourselves in every movement that has for its object the welfare of the printing trade. Naturally we have seen many changes, but it is most satisfactory, in looking over the pages of our first journal, to find the names of very many customers with whom we are still on the most friendly terms. To know that we have been doing business with so many firms for close upon thirty years, and still have their entire confidence and support, is a matter for which we can be justly proud. It is also interesting in looking over early records to note the difference in prices that exists to-day to what was general in 1877. Paper which was then sold at 5½d. per lb, and thought cheap, now sells at 2½d. per lb, and from what we can see there is absolutely no difference in the quality. All along the line there has been marked reductions, showing the effects of competition, and, incidentally, its value to the members of the craft.

At 16, Dorset Street, the order and sample departments are on the ground floor. Here also is the invoice department, whilst the general and private offices are on the first floor. The remainder of the building is devoted to warehousing large stocks of paper, each floor, as far as possible, being set apart for one particular class of goods. In 1899, the business had increased to such an extent, and the various qualities of paper were fast becoming so numerous, that it was found impossible to cope with the increasing demand at the one address. We were therefore compelled to look round for further warehouse room, but as we could not come across a building that was entirely suitable for our purpose, we purchased a plot of ground at the corner of Hutton Street and Primrose Hill, which is quite close to the Dorset Street premises. There we built a 5-floor warehouse adapted to our requirements. This was partially destroyed by fire on December 4th 1903, and we had to rebuild. The whole of the space in the building is utilised, the paper being stored in large racks that extend from floor to ceiling. We find this method of storage possesses many advantages, not the least being that the system prevents the outer wrappings from becoming broken. The machines for cutting, scoring, round cornering and decking cards, are on the ground floor,

Open to all our Customers, and their Employees.



DISPLAYED ADVERTISEMENT SETTING

COMPETITION.

With a view to making our "Salisbury"
Covers more widely known we are offering

TWO CASH PRIZES

of One Guinea and Half-a-Guinea respectively for
the best and most attractive setting of the adver-
tisement (appertaining to "Salisbury" Covers) on
p. 2 of Cover of this issue.



RULES.

- (1) Any number of "Pulls" may be submitted, but no Competitor will be entitled to more than one prize.
- (2) The Competitor's name and address must appear on the back of each "pull," together with the name of the firm with whom he is employed.
- (3) The winning advertisement is to be printed in black, on art paper, in our monthly Circular (size demy octavo).
- (4) "Pulls" addressed W.B.J., c/o R. T. Tanner & Co., Dorset Street, Salisbury Square, London, E.C., must be received not later than May 10th.
- (5) Successful candidates will be required to provide us with a Stereo of the forms (for which we will pay) and the prizes will be forwarded immediately on receipt of such stereo.
- (6) The copyright of successful settings become the property of R. T. Tanner & Co.
- (7) We cannot undertake to enter into any correspondence in connection with the Competition, and no "pulls" will be returned to the Competitor.
- (8) The decision of the Adjudicator shall be accepted by Competitors as final.



It is hoped that Principals, in their own Interests,
will notify their Compositors of this Competition.

R. T. TANNER, & Co.,
Dorset St., Salisbury Square, London, E.C.

and are run by electric power. In this department also, there is a large power guillotine, as well as the special machines for making our patented Pleated Postal Wrappers.

We have branches at Paris and Buenos Aires. At the latter address we not only trade as paper merchants, but we also supply machinery and sundries of any description for the printer and stationer. Mr. H. J. Osborne, our South American representative, is at present paying a visit to the Mother Country after an absence of six years.

Our business is represented by ten travellers who call regularly upon printers and stationers in London and Suburbs. In addition, we have several representatives in the Provinces, as well as a resident representative in Cardiff who devotes his time to the West of England trade. We are on the friendliest relationship with our employees, and it gives us great satisfaction to be able to say that we have several employees still with us who joined the firm at its commencement.

In conclusion, we might mention that the business is carried on under the personal supervision of the partners who take the keenest practical interest in its welfare. All orders therefore entrusted with us receive the promptest attention, our aim being always to please and satisfy our customers.



Our readers are no doubt aware that the election in connection with the Printers' Pension, Almshouse and Orphan Asylum Corporation takes place next month. As several deserving cases have come to our notice we shall be pleased to receive votes from any subscribers who are not working for any special cases of their own.



MR. F. GARRETT.

MR. A. TANNER.

MR. W. A. TANNER.

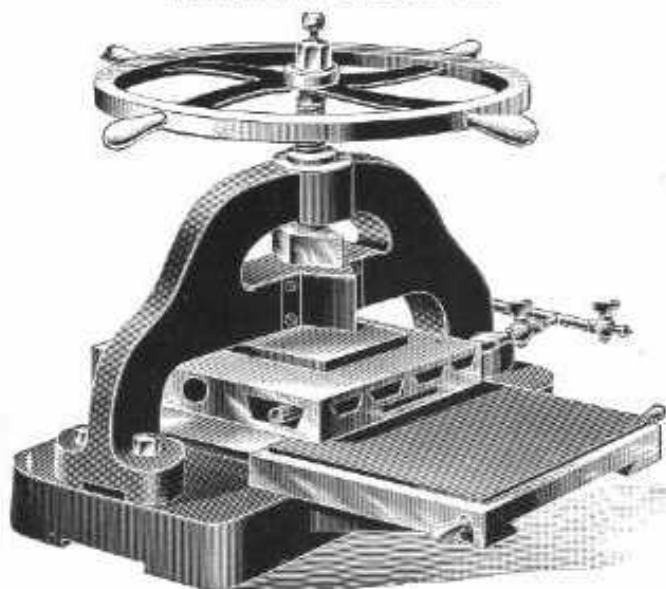
DO YOU MOUNT?

If so

You are Behind the Times
unless you use the improved
Dry Method introduced by

The **ADHESIVE DRY MOUNTING Co. Ltd.**
27, 28, Fetter Lane, London, E.C.

MACHINE TYPE AE.



Heated by Gas.

PRICE £17 0 0.

SOME ADVANTAGES :

Simplicity.	No Warping or Cockling of Mounts.
No Distortion.	Certainty of Results.
Absolute Permanency.	Cheapness, etc., etc.

Write for Descriptive Price List of Machines, Accessories, Tissue, etc.

THE ONLY SATISFACTORY SYSTEM OF MOUNTING
FOR PRINTERS AND STATIONERS.

Mounting done for the Trade at reasonable prices.

WRITE FOR ILLUSTRATED LIST, POST FREE.

WRITE FOR ILLUSTRATED LIST, POST FREE.

PRACTICAL NOTES

Correct Estimating.

The importance for correct estimating in the printing trade cannot be too strongly urged, especially in an age of keen competition, and when the bulk of the work is given out to tender. On the estimating clerk hinges the responsibility as to whether his employer shall or shall not make a profit, and, in consequence, his position is a most important office. One must look to him to see that the work is produced at the lowest possible cost, which means that it is essential for the modern estimator to have a thorough knowledge of his profession. He must know the ins and outs of the craft, to enable him to decide how to produce the work submitted to him, efficiently and cheaply. If he sees a point, which another estimator does not see, whereby he can reduce the cost of production, his firm secures the order. In drawing attention to this subject some time ago, the *Progressive Printer* very truly remarked:—

“The most successful printers are those who, either of their own knowledge or through a competent estimator, ascertain the lowest cost of production of the work they propose quoting, and then charge as great a profit as the market will stand, which means that they must know the mechanical end of the business so well that they can decide promptly and correctly the proper method of producing the grade of work required at the lowest labour cost.”

Consequently, an estimating clerk who is thoroughly *au fait* with his work, and takes an interest in his employer's welfare, is a valuable asset to the business. We frequently hear of printers losing work which they have held without intermission for years, owing to another firm submitting a much lower estimate. When it is possible to go into the details of such estimates, it is often found that the competing firm who have secured the order, has omitted some item from his cost, which results in a loss on the job. Of course, we know this is not always the case, but we mention the fact as it has often been brought to our notice. This state of affairs would not come about if every printer engaged none but *capable* men as estimating clerks; moreover, it would lead to a much healthier condition in the trade, and thus benefit the whole community.

Suttley & Sons

— Trade Printers —

Vellum Binders, Letterpress Binders
Publishers' Binders, Machine Rulers
Numerical Printers : : Perforators
Gold Blockers and Embossers



¶ We have facilities for the rapid
— execution of large orders —

*Cameo or Cutter Crusher Show Cards
in all the best and latest styles*

*Tradesmen's Order Books, Calendars,
etc., etc., etc., a Speciality*

— Factory —

Newcomen St., London, S.E.

NEWS IN BRIEF

In connection with the Stationers' Proprietary Articles Trade Association, a conference is to be held in the near future, in London, to endeavour to obtain uniformity throughout the country in the retail prices of proprietary articles. This step is being taken in order to prevent the "cutting" of prices which is now so prevalent in the trade.

If there is any truth in rumour, an American inventor has discovered a wrapping paper that is impervious to grease, acids, and water. It is also alleged that the paper is so strong that all other wrapping papers pale into insignificance in comparison. Of course; but it wouldn't be American if it didn't.

We regret to have to announce the death, on the 13th ult, of the Rev. E. C. Hawkins M.A., formerly Vicar of St. Bride's, in which parish our offices and warehouses are situated. Mr. Hawkins, who was in his 78th year, and father of Mr. "Anthony Hope" Hawkins, has not, however, been actively engaged in work in the parish for some eighteen months. His loss is mourned by a large circle of friends, for he was widely esteemed for his kindly benevolence, and was one of the most popular of city clergymen. Mr. Hawkins has written several books, including an important history of his church and parish. He always took the keenest interest in the printing trade, and was instrumental in bringing into being the St. Brides' Institute.

Turning over the pages of an almanack dated 1819, we read that there were then printed in London 14 daily papers, 30 weekly, and 7 papers published three times a week. The largest circulation of any paper, it appears, was 11,000 copies weekly, and this was issued from the "Observer" Printing Office. Comparing these figures with the million circulation that exists to-day of some of our dailies, one cannot but be impressed with the immense strides that have taken place in the printing trade. What changes will there be to report, we wonder, in the next 90 years?

W. H. LOCKETT & Co.,

PRINTERS' ENGINEERS.

SPECIALITIES.

DAWSON Summit Fine Art Wharfedale

PERCELER
 TWO-FEEDER PERCELER . . .
 ORDINARY WHARFEDALE . . .
 STAR SELF-CLAMP GUILLOTINE.



WAITE Falcon Safety Platen Press

ART FALCON
 REEL PLATEN
 DIE PRESS
 TAG-MAKING MACHINE . . .
 PEERLESS EYELETTER
 DIAMOND CORNERER



ELECTRICAL DRIVING,

Booklet dealing with the subject
 on application.

DYERS BUILDINGS,

HOLBORN, LONDON, E.C.

List of Job Papers, OVERMAKES, Etc.,

Which we are offering, subject to intermediate sale, at
 the following exceptionally low prices.

Sample Sheets on application to—

R. T. TANNER & Co., Dorset St., Salisbury Sq., London, E.C.

No.	Reams.	Weight.	Size.	Sheets.	Price.
1214	100	16	Demy	480	17 ⁷ / ₈ d.
3327	40	17	"	480	2d.
2777	30	18	"	480	17 ⁷ / ₈ d.
3318	45	19	"	480	2d.
2765	56	20	"	480	17 ⁷ / ₈ d.
153	25	20	S.C.	516	17 ³ / ₄ d.
3338	24	21	"	480	17 ⁷ / ₈ d.
3499	23	22	"	480	17 ⁷ / ₈ d.
276	30	32	"	516	2d.
3180	26	26	I. Art	480	2d.
3212	40	26	"	480	17 ⁷ / ₈ d.
3030	100	32	"	480	2d.
3346	33	33	I. Art	480	2d.
3463	100	35	"	480	2d.
3397	19	36	"	480	2d.
1970	57	25	Double	480	2d.
6241	75	28	"	480	17 ⁷ / ₈ d.
6051	71	32	"	480	2d.
920	80	32	"	516	17 ⁷ / ₈ d.
423	80	32	"	480	17 ³ / ₄ d.
2230	90	38	"	480	2d.
291	100	38	"	480	17 ¹ / ₂ d.
312	140	40	"	480	17 ¹ / ₂ d.
4860	40	46	"	480	2d.
4896	36	47	"	516	2d.
2496	30	48	"	516	2d.
180	330	48	"	480	17 ¹ / ₂ d.
5092	15	50	"	480	17 ⁷ / ₈ d.
5021	69	55	"	480	2d.
2198	9	74	"	480	17 ⁷ / ₈ d.
2234	17	89	"	480	17 ⁷ / ₈ d.
231	50	64	Quad	516	2d.
117	26	80	"	516	17 ¹ / ₂ d.
260	70	19	Dble. Crown	480	2d.
270	71	20	"	480	2d.
280	10	21	"	480	2d.
290	15	22	"	480	2d.

LIST OF JOB PAPERS.—(Continued).

No.	Reams.	Weight.	Size.	Sheets.	Price.
310	19	24	Dble. Crown	516	2d.
5153	51 $\frac{3}{4}$	27	" "	480	1 $\frac{7}{8}$ d.
1866	44	28	" "	480	1 $\frac{7}{8}$ d.
291	100	28	" "	480	1 $\frac{7}{8}$ d.
5571	90	29	" "	480	1 $\frac{7}{8}$ d.
340	20	30	" "	516	1 $\frac{3}{4}$ d.
6127	40	30	" "	480	1 $\frac{7}{8}$ d.
3672	25	33	" "	480	2d.
175	30	34	" "	516	1 $\frac{1}{4}$ d.
3472	38	44	" "	480	2d.
3548	20	17	I. Art	480	2d.
5019	21	60	" "	480	2d.
3193	16	60	I. Art	480	2d.
3210	16	80	" "	480	2d.
5335	18	64	Quad Crown	516	1 $\frac{7}{8}$ d.
165	23	64	" "	516	2d.
3632	12	69	" "	516	1 $\frac{7}{8}$ d.
187	60	80	S.C.	516	2d.
1470	30	86	" "	480	1 $\frac{7}{8}$ d.
2584	40	88	" "	516	1 $\frac{3}{4}$ d.
1214	4	110	Ant. Ld.	516	1 $\frac{3}{4}$ d.
164	10	28	Sc. Imperial	516	1 $\frac{3}{4}$ d.
231	15	29	21 × 33	516	1 $\frac{3}{8}$ d.
180	50	36	22 $\frac{1}{2}$ × 32	516	1 $\frac{5}{8}$ d.
308	40	38	21 $\frac{1}{2}$ × 31 $\frac{1}{2}$	480fd.	1 $\frac{3}{4}$ d.
111	16	16	Double Cap	480	1 $\frac{3}{4}$ d.
4564	9	28	Ant. Ld.	480	1 $\frac{3}{4}$ d.
231	26	29	Toned	480	1 $\frac{7}{8}$ d.
3416	66	22	Royal	480	1 $\frac{7}{8}$ d.
3574	13	31	" "	480	2d.
3586	10	33	I. Art	480	2d.
3227	13	41	" "	180	2d.
3249	20	42	" "	480	2d.
3665	26	61	" "	480	2d.
180	10	91	Double	480	1 $\frac{7}{8}$ d.

Writing Jobs.

3517	150	23	C. Laid L. Post	480	2d.
189	39	15	Pale Yellow L. Post	480	2 $\frac{3}{4}$ d.
154	18	21	Yellow	480	3d.
306	20	36	C. Laid D. Cap	480	2 $\frac{3}{4}$ d.
110	90	26	D. Medium Bank	480	2 $\frac{3}{4}$ d.
221	80	20	D. Crown Bank	480	3d.
120	36	56	C. Laid D. Royal	516	2d.
2950	30	52	Cartridge Imperial	480	2d.

LIST OF JOB PAPERS.—(Continued).

Tinteds.

No.	Reams.	Weight.	Size.	Sheets.	Price.
6048	15	19	Lilac Medium	480	1 $\frac{7}{8}$ d.
2673	28	20	Blue	480	2d.
4645	37	20	Mignonette	480	2d.
2746	44	22	" "	480	2d.
164	20	40	Pink	480	1 $\frac{1}{2}$ d.
134	10	40	Claret	480	2 $\frac{1}{4}$ d.
114	50	42	Blue Double Medium	480	1 $\frac{3}{8}$ d.
336	90	42	Yellow	480	1 $\frac{3}{8}$ d.
197	40	53	Primrose	480	2d.
4983 $\frac{1}{2}$	52	13	Silurian Post	480	2d.
4983 _B	29	14	" "	480	2d.
4983 _C	56	14	" "	480	2d.
4984	79	24	" "	480	2d.
2711	50	15	Migne. Large Post	480	2d.
24983	29	17	Silurian	480	2d.
4645	23	17	Migne.	480	2d.
14983	35	18	Silurian	480	2d.
110	33	30	Orange	480	2d.
3322	10	25	Cerise D. Cap	480	2d.
180	16	45	Mot. Grey	480	1 $\frac{7}{8}$ d.
3321	14	27	Cerise Royal	480	2d.
164	70	23	Lilac D. Crown	480	1 $\frac{3}{8}$ d.
291	17	48	Dove	516	2d.
157	25	60	Nut Brn.	516	1 $\frac{1}{2}$ d.
276	40		Assorted Calf	480	13/6 Rm.



Job Art Papers.

No.	Reams	Weight.	Size.	Sheets.
149	15	34	Large Post	480
140	10	36	" "	480
991	11	35	Toned	480
1030	9	35	Medium	480
175	30	35	" "	480
360	2	40	" "	480
989	4	55	" "	480
1033	6	33	Royal	480
1046	3	62	" "	480
1029	5	38	Double Crown	480

Price 2 $\frac{3}{4}$ d.

LIST OF JOB ART PAPERS.—(Continued).

No.	Reams.	Weight.	Size.	Sheets.
374	3	42	Dble. Crown	480
373	3	44	" "	480
377	3	47	" "	480
1047	6	50	" "	480
342	6	52	" "	480
170	18	54	" "	480
372	3	56	" "	480
339	4	58	" "	480
343	2	61	" "	480

Price 2 $\frac{3}{4}$ d.

Coated One Side Only.

No.	Reams.	Weight.	Size.	Sheets.
1027	5	38	Demy	480
977	2	48	"	480
1038	5	68	"	480
693	3	70	"	480
983	2	58	Royal	480
1010	4	82	"	480
940	6	94	Double Royal	480
941	3	96	" "	480
1022	6	32	Double Cap.	480
717	3	52	" "	480
966	4	54	" "	480
960	2	67	" "	480

Price 2 $\frac{1}{2}$ d.

Miscellaneous Advertisements.

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., when they will be forwarded to Advertisers.

FOR SALE, a Hand Round Cornering Machine for cards, in good order. £3. Also a hand-straw-board or card Cutting Machine. Cut 25 inches. Equal to new. £5. Apply—R. T. TANNER & Co.

One Horse GAS ENGINE (Stockport), in thorough repair. Low price. CHRISTIAN, Printer, Eastbourne.

THE LATEST NOVELTY.

NO UP-TO-DATE PRINTER CAN DO
WITHOUT

“SCRIVIA”
EMBOSSSED BLANKS

Made in two sizes, demy 12mo fly and demy 16mo fly,

... and ...

Several Combinations of Art Colours.

The Colours of the Embossing have been carefully selected to harmonise with the Art Tints of the Paper, so that we can, without hesitation, pronounce them *à à*

THE VERY BEST ON THE MARKET.

PRICES:

Demy 12mo fly.	Demy 16mo fly.
17/6 per 1,000.	15/6 per 1,000.
2/0 per 100.	1/9 per 100.

BOXED in 100's.

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